



9th May, 2011

JLT Mobile Computers Interim Report Q1 2011

- Orders received for first quarter SEK 30.5 million (23.8)
- Net revenue SEK 23.0 million (24.6)
- Operating profit amounted to SEK -1.2 million (-0.2)
- Earnings per share amounted to SEK -0.05 (0.00)

Comments from CEO:

“The year 2011 started with a strong order intake that amounted to SEK 30.5 million for the first quarter. The increase is largely driven by a continued strong market in the U.S., but the biggest sales increase is generated by new partners in Europe. This is the result of investments made in JLTs partner network.”

“Operating profit for the first quarter ended at SEK -1.2 million, and was negatively impacted by a continued declining U.S. dollar, which had a negative impact on the margin.”

“During the quarter JLT completed a major effort to reduce production costs. Identified cost saving measures will be implemented gradually into production during the rest of the year. These measures will have some effect during the second quarter, but most effect during the second half of 2011.”

“As part of the expansion of JLTs partner network, we signed a contract in February with Apoorva IT Solutions in Hyderabad, India (press release 2.7.2011). The contract marks the first step for JLT into the Indian market. Apoorva is a certified retailer of for instance HP and Acer, and is specialized in the governmental sector, defense and manufacturing/automation.”

“In March we launched JLT1214S, a new rugged vehicle mounted computer with mobile broadband and GPS for the transportation industry (press release 3.1.2011). With these new features we broadened the use of the popular vehicle mounted computer JLT1214 from being a specialized computer for warehousing and logistics, to also be a cost-effective solution for the transport segment and other vehicle based applications.”



“With a strong ingoing backlog, we expect increased sales in the second quarter. The margin remains under pressure due to the weak U.S. dollar, but the measures we have initiated to improve the margin will gradually make an effect.”

For more information, please contact:

Per Holmberg, CEO, + 46 470-53 03 00, per.holmberg@jltmobile.com

Stefan Kack, CFO, +46 735-31 00 57, stefan.kack@jltmobile.com

About JLT Mobile Computers

JLT Mobile Computers is a leading developer of rugged mobile computing solutions for the toughest environments. The computers of PC type is developed and manufactured in Sweden for professional users and is characterized by very high reliability in spite of moisture, dust, vibration, electromagnetic fields or extreme temperature - functions that are required for use in areas such as transportation, warehousing / logistics, forestry, mining , automation, military and rescue vehicles. JLT operates globally with sales partners, mainly in Europe and the USA, and has delivered over 70,000 PCs. JLT's turnover is approximately SEK 110 million and they have about 20 employees in Sweden and at its subsidiary in England. The headquarter with development, service and administration is located in Växjö. The company was founded in 1994 and is since 2002 listed on the NASDAQ OMX First North under the symbol JLT by E. Öhman J: or Securities as Certified Advisor.

For more info, see www.jltmobile.com